

Careers **Survival Pack** f employers internships





A future shaped like you.

We're Alfa. We're a fast-growing fintech who bring our mission-critical software to the likes of Mercedes-Benz, Barclays and John Deere.

We have a vibrant, supportive culture.

Alfa employees are creative, dynamic and hardworking. We hold numerous team events that bring us together. We've grown to become a global player, but we've kept our small company feel.

We have a lot to offer.

We offer a range of roles in both consulting and development, many as international secondments. Our comprehensive training will school you in Java and our entire tech stack, allowing you to carve out your own unique career. We also offer an excellent benefits package and a £40k starting salary.

We believe in diversity of thought.

You don't need a technical degree to work with us, but you will demonstrate a genuine interest in learning how to develop software, as well as outstanding talent and achievement, including an excellent academic record (a 2:1 degree and As and Bs at A-level).

Apply for one of our graduate positions today. **alfasystems.com/careers**





Oct now and thank yourself later

By opening this Career Survival Pack, you've already taken a step towards exploring your career options. You might think that career planning is for your final year, but even in your first year there are small things you can do to save yourself some time later. Browse the employers in this guide. Register with **targetjobs.co.uk** to have internships, graduate vacancies and careers advice sent to your inbox. Sign up to attend one of our events. Pay a visit to your careers service. Any effort you put in now will make a big difference to your future.

TARGET

Freshers' career workout

Make your career prospects stronger in weeks. A few simple steps now will give you a massive head start with future job applications.

Don't leave your career to a mad final-year dash. Start early and explore interesting ways to boost your employability. You don't need to know what career you want yet, or do anything unappealing. Get going now and you won't break a sweat.



Join clubs and societies

Why? Getting actively involved in clubs and societies helps develop transferable skills (teamworking, problem-solving, etc). These are important to graduate employers; they'll usually ask for examples of times when you've used them. If there's a career you're considering, see if there's a relevant society. However, taking on responsibilities in any society is good – for example, helping run events.

Browse part-time jobs and volunteering opportunities

Why? Part-time jobs or volunteering can also provide examples of using transferable skills, and are often advertised via universities. If there's something connected to a career you're interested in, that's great, but an unrelated role can still help. For example stacking supermarket shelves shows that you are hardworking, willing to muck in and can juggle study and employment.

Explore what your careers service offers

Why? Your careers service isn't just for graduate jobs – there will be employer talks, events or work experience opportunities to get you started. Sign up so you don't miss anything.

Register with the TARGETjobs website

Why? Likewise, TARGETjobs isn't just for finalists. We'll send you details of careers events, work experience and tips to help you break into your career. Plus we run the Undergraduate of the Year Awards – there's an award specifically for first years.

Establish an effective study routine

Why? Even if your first year doesn't count towards your degree, it's sometimes important on job or internship applications. For example, if you're studying law and want to be a solicitor, you'll apply for training contracts (graduate jobs) in your second year, when employers will only have your first-year results to go on.

Check spring week deadlines

Why? Some employers offer short, springtime programmes to introduce first years to their business. Deadlines can be as early as November. They're most common in finance and provide knowledge that helps with internship applications. See targetjobs.co.uk/internships-vacancies; the investment banking section has further info.

Investigate TARGETjobs events

Why? TARGETjobs runs events to help your career and introduce you to employers. Two are for first years; most are open to all year groups – but why wait? See what's on offer at targetjobs.co.uk/events.

The A–Z of careers sectors

Now's the time to investigate which sectors could be right for you – through research and work experience. This list below will help.

Career sectors are a group of jobs that have things (clients, end products, services) in common, also known as professions or industries. The job opportunities on the following pages are organised alphabetically into sectors and outline the graduate roles available in the following industries.

- A Accountancy and financial management* Made up of problem-solvers working to ensure that businesses comply with financial legislation and create strategies to maximise profits.
- C Civil and structural engineering These engineers are instrumental to designing, building and maintaining the structures around us.
- C Construction and building services Professionals who create, restore and sustain the built environment that most of us take for granted.
- C consulting Consultants are hired by other organisations to improve their productivity, profitability and performance.
- C Consumer goods and FMCG Roles are focused on getting goods to market; they range

from product designer to packaging technologist.

- E Engineering Engineers invent, design, manufacture and influence practically everything we use from aerospace and telecoms to chemicals and manufacturing.
- F Financial services and insurance This sector covers four main areas: retail banking, insurance, actuarial work, and regulation and compliance.
- Healthcare Healthcare covers: careers in medicine, nursing, midwifery and the NHS graduate management training scheme – plus more.
- H Hospitality, leisure and travel You'll find plenty of graduate job opportunities here, from adventure tourism to restaurant management.





- H Rand recruitment Managing the people elements of an organisation, eg hiring the best people, ensuring people are performing to the required standard, protecting employees' rights and administering their benefits.
- Investment banking and investment Providing financial services to investors (corporations, governments, pension funds, individuals) to help them raise capital, invest surplus cash, and take over and merge with other businesses.
- IT and technology* Dealing with any aspect of computing and technology, such as designing information systems or providing staff with technical support.
- Law barristers Presenting cases in court on behalf of people and organisations.
- Law solicitors* Conducting legal negotiations and advising individual and business clients.
- L Logistics, transport and supply chain Keeping industries running the world over whether that's by managing warehouse operations or overseeing a factory production line.
- Management and business* Management and business roles can be found in every industry and profession.
- Marketing, advertising and PR* Promoting a product or the reputation of an individual or organisation.

- M Media, journalism and publishing This sector spans TV and radio through to print, online and journalism.
- P Property Property surveyors ensure that buildings or land make their clients as much money as possible.
- P Public service, charity and social work A vast range of opportunities working for government (local and central), not-for-profit groups and as a social worker.
- Quantity surveying and building surveying Quantity surveyors are the money men and women of construction, ensuring that their projects are profitable; building surveyors provide technical advice.
- R Retail, buying and merchandising Retail is more than shops: instead, think buying, fashion design roles, management, merchandising and logistics.
- S Sales* All products and services need selling. Enter the salesperson.
- S Science and research Science roles may be found in aerospace and defence, manufacturing, healthcare, pharmaceuticals and biotechnology.
- T Teaching and education Educating children and young people in a range of schools and institutions.

*It's worth remembering that most large organisations have commercial roles in, for example, finance, IT, sales, marketing, PR and a legal department of lawyers.

On the trail of the right employer

You will not have time to make endless numbers of work experience or job applications, so find a manageable number of employers to focus on: between five and ten at a time.

1. Chart your direction

There are two routes savvy students can take to investigating careers and employers. They can have a number of sectors or industries in mind (eg they want to become an engineer or work in marketing or media) and look for employers working in those areas. Or they can be flexible about the job role or sector and focus instead on identifying employers they like the sound of and see what opportunities they have to offer. Both ways are equally valid.

2. Let happiness be your guide

Think about what would make you happy in the workplace. For example, would you prefer to work for an organisation that has good green credentials... does a lot for charity... offers the highest salary possible... provides structured career progression or more flexibility... is large or small? Once you know what you are looking for, you can come up with a checklist for researching employers.

3.Check these listings

This directory is your at-a-glance map to employers who want you to know about them. Browse the listings in this guide to find out more about the biggest names in graduate recruitment.

4. Navigate towards targetjobs.co.uk

Next, go to **targetjobs.co.uk** to find out more about these employers and the ones that interest you. Each of the employers

that feature on our website has a TARGETjobs employer hub, which is packed with loads of information about the employer: its first-year insight schemes, its internships, its graduate schemes.

Some also have Inside Buzz reports, in which graduates and interns anonymously reveal all about the employer. Others provide profiles of graduates who work there. Sign up to our newsletters and we'll send you information about the employers that interest you – along with some great careers advice that will help you be the best candidate possible.

5. Stop off and say hello

Employers want to meet you and will visit your university, usually invited by your careers service: through careers fairs, giving presentations on their organisation, taking part in careers advice workshops or attending networking events. Check your careers service website to find out more. You can also apply to attend one of the exclusive networking events run by us at TARGETjobs: go to targetjobs.co.uk/events.

6. Apply for work experience and first-year insight days

The best way to work out if an employer is right for you is to try it out and, although most internships are aimed at second years, many employers operate first-year insight days and weeks, in which they give you a taste of the work, a tour of the office and lots of opportunities to meet graduate employees. Application deadlines vary according to sector, so keep an eye out on targetjobs.co.uk.

AECOM

Careers website aecom.com/amazing

More about us

AECOM Graduates make a real difference to the built and natural environment in which we live. Do you want to become the best in your field, to become a recognised technical expert, to direct one of the world's biggest and most innovative infrastructure projects both at a local and international level?

The Guardian UK 300 rank

54 out of 300

AECOM Imagine it. Delivered

The facts

Organisation's locations: UK & Ireland

Number of graduate vacancies per year overall: 350

Sectors:

- C Construction and building services
- E Engineering
- Quantity surveying and building surveying

Alfa

Careers website www.alfasystems.com/careers

More about us

Alfa helps asset finance companies improve their business performance by implementing our software - ALFA Systems - and applying our wide-ranging experience of the industry. Blue-chip clients such as Bank of America. Deutsche Bank, Société Générale and Touota Financial Services have reaped the benefits of Alfa's finest assets: our people.



The facts

Organisation's locations: Based in London with operations in the US, New Zealand and Europe

Number of graduate vacancies per year overall: 15-20

Sectors:

IT and technology

M Management Consulting

Allianz

Careers website www.allianz.co.uk/graduates

More about us

At Allianz Insurance, we provide peace of mind and protection in unforeseen circumstances, for individual private customers as well as large business clients. We're one of the world's largest insurance and financial services providers serving more than 85 million customers in over 70 countries. We currently have 142,000 employees worldwide with 4,600 employees in our UK insurance business at over 20 locations.

Allianz 🕕

The facts

Organisation's locations: UK wide

Number of graduate vacancies per year overall: 40 grads and 30 interns

Sectors:

F Financial services and insurance

The Guardian UK 300 rank

124 out of 300

American Express

Careers website

careers.americanexpress.com/students/

More about us

American Express has been making a difference in people's lives for over 160 years, backing them in moments big and small, granting access, tools, and resources to take on their biggest challenges and reap the greatest rewards.

We've also made a difference in the lives of our people, providing a culture of learning and collaboration, and helping them with what they need to succeed and thrive. We have their backs as they grow their skills, conquer new challenges, or even take time to spend with their family or community.

We believe that the best way to back our customers is to back our people.



The facts

Organisation's locations: London, Brighton and Burgess Hill, UK

Number of graduate vacancies per year overall: 80

Sectors:



The Guardian UK 300 rank

90 out of 300



Find what's possible

At Aon, we draw on the expertise of over 50,000 people to help the biggest names in business plan for every eventuality. Our size, global network and emphasis on innovation mean where we lead, the industry follows.

We have consulting & broking opportunities for graduates, interns and apprentices available in Actuarial, Investment, Insurance & Reinsurance, Employee Benefits, Insurance Strategy, Reward & Remuneration, Talent and Employee Engagement, Cybersecurity.

Find out more on aonearlycareers.co.uk



Ruohan, Aon Graduate

Aon



Careers website www.aonearlycareers.co.uk

More about us

Few things are certain in life. Economic upheaval, political crises, natural disasters – and plenty more besides – all mean the world can be full of surprises. At Aon, we draw on the expertise of over 50,000 people to help the biggest names in business plan for every eventuality – be it in investment consulting, actuarial consulting, insurance, reinsurance and risk management, or health & benefits broking and consulting.

The Guardian UK 300 rank

164 out of 300

Associated British Foods

Careers website www.abf-grocery-grads.com

More about us

Associated British Foods is a diversified international food, ingredients & retail group with sales in excess of £13bn, over 130,000 employees and a presence in 50 countries.

We recruit 20–25 graduates each year into our Grocery division, which comprises eight consumer-facing businesses that manufacture and market a variety of wellknown brands both nationally and internationally. The businesses have developed an enviable portfolio of leading grocery brands, such as Jordans cereals, Patak's curry pastes, Kingsmill bread, Ryvita crispbread, Silver Spoon sugar, Twinings tea and many more!

The facts

Number of graduate vacancies per year overall: 90+

Sectors:

F Financial services and insurance

Associated British Foods plc

The facts

Organisation's locations:

Maidenhead, Andover, Biggleswade, Wakefield, Peterborough, Enfield, Cardiff, Liverpool, Manchester

Number of graduate vacancies per year overall: 20

Sectors:

C Consumer goods and FMCG

BAE Systems

Careers website www.baesystems.com/graduates

More about us

At BAE Systems, we provide some of the world's most advanced, technology-led defence, aerospace and security solutions and employ a skilled workforce of some 83,200 people in over 40 countries. Working with customers and partners, we develop, engineer, manufacture and support products and systems to deliver military capability and national security solutions – helping to protect people and keep critical information and infrastructure secure.

BAE SYSTEMS

The facts

Organisation's locations:

Barrow, Preston, Glasgow, Portsmouth, Rochester, South Wales, Telford, Crewe, Washington, Surrey, Bristol, Dorchester, Isle of Wight, UK flexible

Number of graduate

vacancies per year overall: Graduates 200 Summer Internships and Industrial Placements 160

Sectors:

E Engineering

The Guardian UK 300 rank

30 out of 300

Bank of Ireland UK

Careers website www.boigraduate.com

More about us

Are you an ambitious and enthusiastic graduate hoping to launch an exciting career in financial services? Then put yourself at the centre of the action by securing a place on one of Bank of Ireland's UK Graduate Programmes. You'll be in the thick of the action right away - working as part of a tightly knit team, on projects that make a real difference. To apply, find out more about us and to hear from our current Graduates, please visit www.boigraduate.com

Bank of Ireland 🛞

The facts

Organisation's locations: Bristol, Belfast and London

Number of graduate vacancies per year overall: 15

Sectors:

F Financial services and insurance

BAE SYSTEMS

Looking to make a difference? We're looking for you

From stealth submarines to supersonic fighter jets, radar technology to cyber security, we design and build state-of-the-art defence technology that protects people all over the world. If you're looking for opportunities in engineering, project management, technology and finance, we're looking for graduates with passion, commitment and a desire to make a difference.

Apply your talent where it counts.

baesystems.com/graduates



The Berkeley Group

Careers website

www.berkeleygroup.co.uk/aboutberkeley/careers/graduate-scheme

More about us

The Berkeley Group is one of the market leaders in the property development industry today. We specialise in the regeneration of brownfield sites and our focus is on creating beautiful, successful places in London and the South of England. We work to tackle the shortage of good quality homes whilst making a lasting contribution to the landscape and communities we help create.



The facts

Organisation's locations:

London, Birmingham, Sevenoaks, Leatherhead, Farnham Royal, Reading

Number of graduate vacancies per year overall: 20

Sectors:

- C Construction and building services
- P Property
- Quantity surveying and building surveying

BlackRock

Careers website

careers.blackrock.com/campusrecruitment

More about us

BlackRock was founded in 1988 by eight entrepreneurs who wanted to start a very different company: One that combined the best of a financial leader and a technology pioneer. Our mission is to create a better financial future for our clients and we are looking for the future leaders to help us do that. We recognize that talent comes in many forms and we value diverse perspectives. So, whatever your background, whatever you're studying, there's a place for you here.

The Guardian UK 300 rank



BLACKROCK°

The facts

Organisation's locations:

London, Edinburgh, Paris, Frankfurt, Munich, Milan, Zurich, Geneva, Copenhagen, Amsterdam, Budapest, Vienna, Brussels

Number of graduate vacancies per year overall: 150

Sectors:

- F Financial services and insurance
- Investment banking and investment

L IT and technology

Our work is diverse and your opportunities are limitless. Explore the possibilities at BlackRock.

BlackRock was founded in 1988 by eight entrepreneurs who wanted to start a very different company: One that combined the best of a financial leader and a technology pioneer. Our mission is to create a better financial future for our clients and we are looking for the future leaders to help us do that. We recognize that talent comes in many forms and we value diverse perspectives. So, whatever your background, whatever you're studying, there's a place for you here.

If you're at the beginning of your university career, we offer early insight programmes, which give you a glimpse of life at BlackRock. If you're in the penultimate year of study, our summer internships offer an immersive experience which give you a realistic insight into life at the world's largest asset manager. Our global Analyst Programme is for students who are in their final year of university and is designed to prepare you for a career at BlackRock.

We offer opportunities across Advisory & Client Services, Analytics & Risk, Corporate Functions & Business Operations, Investments, Relationship Management & Sales and Technology.

To learn more: careers.blackrock.com/campusrecruitment

BLACKROCK°

BNP Paribas Real Estate

Careers website www.realestate.bnpparibas.co.uk

More about us

BNP Paribas Real Estate, one of the leading European real estate providers, offers its clients a comprehensive range of services that span the entire real estate lifecycle: property development, transaction, consulting, valuation, property management and investment management.

BNP Paribas Real Estate offers local expertise to global clients through its presence in 36 countries (15 countries with direct locations and 21 via its Alliance network) with more than 180 offices.

The facts

BNP PARIBAS REAL ESTATE

Organisation's locations: Nationwide, with our head office in London

Number of graduate

vacancies per year overall:

40+ grad vacancies across commercial, planning, development & planning, rural & farming

Sectors:



BNP Paribas

Careers website earlycareers.bnpparibas.com

More about us

We're investing in the future. Starting with you. At BNP Paribas Corporate and International Banking (CIB), we understand that in a changing world, the best investment is talent. That's why we're committed to giving our graduates everything they need to thrive here.

The Guardian UK 300 rank

159 out of 300

The facts

Organisation's locations: London

BNP PARIBAS

Number of graduate vacancies per year overall: 150

Sectors:

Investment banking and investment



IN A CHANGING WORLD, We're investing in the future Starting with you.

GRADUATE AND UNDERGRADUATE OPPORTUNITIES

It's people like you who drive our performance. That's why we'll invest in you from day one. Whether you join us in Global Markets, Corporate Finance, Compliance or another key area, you can expect world-class training and development. We're looking for graduates and undergraduates from any degree discipline with bright prospects and a commitment to a future in financial services.

Find out more at earlycareers.bnpparibas.com





BNP PARIBAS

The bank for a changing world

Capital One

Careers website

capitalonecareers.co.uk/early-careers

More about us

We're bringing simplicity and humanity to credit cards.

We issued our first card back in 1996, now we're one of the top ten credit card providers in the UK.

Our business is about helping people succeed with credit – from innovative tools like our QuickCheck eligibility checker, to the way we're driving positive change across the finance industry. It's no wonder we're the only card provider with a 4-star rated credit card from Fairbanking.

We're also proud to be recognised by Glassdoor as one of the Best Places to Work in the UK 2018.

Crest Nicholson

Careers website

www.crestnicholson.com/aboutus/careers

More about us

Crest Nicholson has been building new homes for over 50 years and is firmly established as a leading developer with a passion for not just building homes, but creating vibrant sustainable communities.

Our mission is to improve the quality of life for individuals and communities, both now and in the future, by providing better homes, work places, retail and leisure spaces. Most importantly, we place our customers at the heart of everything we do.



The facts

Organisation's locations: Nottingham and London

Number of graduate vacancies per year overall: 50 graduates and 30 interns

Sectors:

F Financial services and insurance

I IT and technology

The Guardian UK 300 rank

111 out of 300



The facts

Organisation's locations: Bristol, Tamworth, Chertsey and St Albans

Number of graduate vacancies per year overall: 12–15

Sectors:

C Construction and building services



CAREERS THAT COULD TAKE YOU ANYWHERE

Whether you're looking for a graduate programme, summer internship or year-long placement, Enterprise could be the foundation of a great career. You will undertake our award-winning training in any one of our 450+ locations across the country, providing you with every opportunity to achieve real success. Find out where your journey could begin at **www.enterprisealive.co.uk**

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Enterprise Rent-A-Car

Careers website www.enterprisealive.co.uk

More about us

Add an annual turnover of over \$22.3 billion to a rental and leasing fleet made up of nearly 1.9 million vehicles spread across more than 10,000 locations worldwide and you get Enterprise Rent-A-Car – a business that's grown into the largest car rental company in the world.

The Guardian UK 300 rank

128 out of 300

Fidelity International

Careers website earlycareersatfidelity.com

More about us

Fidelity International is a privately-owned and family-run global asset management business that aims to help its clients fulfil financial goals and add value to their lives. We don't seek quick wins. We craft, construct and create value by balancing risk with reward. Our approach is the reason we're so well-respected within the finance industry. The work you do with us will influence change and make other people's dreams achievable.

The Guardian UK 300 rank

225 out of 300



The facts

Number of graduate vacancies per year overall: 750

Sectors:



R Retail, buying and merchandising

S Sales

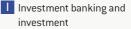


The facts

Organisation's locations: UK, Mainland Europe, Asia Pacific

Number of graduate vacancies per year overall: 40

Sectors:



20





As a graduate consultant at IBM you'll work on projects that make an impact on everyday life. You'll be guided through a 2 year development programme, giving you all the skills and confidence you need to realise your potential.

Your future in consulting starts here.

ibm.com/jobs/uk/consultingbydegrees





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HSBC

Careers website www.hsbc.com/earlycareers

More about us

HSBC is one of the largest banking and financial services organisations in the world. With around 3,800 offices in 66 countries and territories serving around 38 million customers, we operate where the growth is, connecting customers to opportunities, enabling businesses to thrive and economies to prosper. We help people fulfil their hopes and dreams and realise their ambitions.



The facts

Organisation's locations: Global

Number of graduate vacancies per year overall: 600

Sectors:

F Financial services and insurance

The Guardian UK 300 rank

40 out of 300

IBM

Careers website

ibm.com/jobs/uk/consultingbydegrees

More about us

Your future in consulting starts here. Taking the first step in your consulting career is a huge thing; you want to make sure you're choosing an organisation and a graduate programme where you can be yourself and thrive. If this sounds like you, IBM's award-winning global graduate consulting programme – Consulting by Degrees – is for you!

The Guardian UK 300 rank

36 out of 300



The facts

Organisation's locations: London, Manchester, Birmingham, Winchester

Number of graduate vacancies per year overall: 150+

Sectors:



C Consulting

JLL



Careers website

www.jll.co.uk/united-kingdom/en-gb/ careers/graduate-recruitment

More about us

We are in business to create and deliver real value for clients, shareholders and our own people in a complex world that is constantly changing.

JLL is a financial and professional services firm specialising in real estate services and investment management. We have more than 58,000 people in more than 1,000 locations in 80 countries serving the local, regional and global real estate needs of those clients, growing our company in the process.

The facts

Organisation's locations: UK, plus a large number of overseas offices

Number of graduate vacancies per year overall: 50

Sectors:

P Property

Liberty Global

Careers website www.libertyglobal.com/graduates

More about us

Liberty Global is the world's largest international TV and broadband company, with operations in 11 European countries under the consumer brands Virgin Media, Unitymedia, Telenet and UPC.

Our substantial scale and commitment to innovation enable us to develop marketleading products delivered through next-generation, fibre-based networks that connect over 22 million customers subscribing to 46 million TV, broadband internet and telephone services.



The facts

Organisation's locations:

Hammersmith, Amsterdam, Bradford, Hook, with opportunities for international rotations

Number of graduate vacancies per year overall: 25+

Sectors:

I IT and technology

Metaswitch

Careers website www.metaswitch.com/careers

More about us

Metaswitch is one of the world's leading cloud based communications software companies. Our award-winning solutions power more than 1,000 worldwide service provider networks. We design and develop commercial and opensource software solutions. We package our software into products that are redefining consumer and business communications while transforming communication networks.

metaswitch

The facts

Organisation's locations:

Enfield (North London), Coventry, Chester, Edinburgh & Cambridge.

Number of graduate vacancies per year overall: 40 (plus 40 summer places for students)

Sectors:

E Engineering

I IT and technology

Morgan Stanley

Careers website

www.morganstanley.com/peopleopportunities/students-graduates

More about us

Morgan Stanley is a true global citizen, with offices around the world where talented, passionate people bring excellence and integrity to everything we do. Our vision and goals can only be achieved through hiring, training and rewarding the best people.

The Guardian UK 300 rank

51 out of 300

Morgan Stanley

The facts

Organisation's locations: London & Glasgow

Number of graduate vacancies per year overall: 200+

Sectors:

Investment banking and investment

IT and technology

Morgan Stanley What Will You Create?

morganstanley.com/campus

Morgan Stanley is an equal opportunity employer committed to diversifying its workforce. @ 2018 Morgan Stanley

Amilcar Technology

Nomura

Careers website www.nomura.com/europe/careers

More about us

Nomura is an Asia-based financial services group with an integrated global network spanning over 30 countries. By connecting markets East & West, Nomura services the needs of individuals, institutions, corporates and governments through its three business divisions: Retail, Asset Management, and Wholesale (Global Markets and Investment Banking).

NO///URA

The facts

Organisation's locations:

London, Europe, New York and Asia-Pacific

Number of graduate

vacancies per year overall: Varies per programme, per season

Sectors:

I Investment banking and investment

The Guardian UK 300 rank

190 out of 300

Royal Mail

Careers website

www.royalmailgroup.com/careers/ royal-mail

More about us

Royal Mail has a clear vision to be recognised as the best delivery company in the UK and across Europe, and is one of the UK's largest employers. Achieving our strategy depends on having the best possible talent at all levels in our business, supported by a culture that gives individuals the opportunity to grow and develop. We live our values and take pride in how we do what we do. If you share our passion and want to help us deliver to c. 30 million addresses across the UK six days a week, you'll thrive as a Royal Mail Graduate. Whether you're working in Fleet Management, Logistics or Operations, you'll be pivotal to the future of Royal Mail.



The facts

Number of graduate vacancies per year overall: 65

Sectors:

L Logistics, transport and supply chain

Teach First

Careers website teachfirst.org.uk/recruitment

More about us

Young people from disadvantaged backgrounds in this country are being let down by one of the most unfair education systems in the developed world, and the knock-on effect of this injustice lasts a lifetime. It's a cycle we're determined to break, but we need your help. On our twoyear Leadership Development Programme, we'll support you to become a qualified teacher. And, by training on the job, you'll quickly develop your skills and have an immediate impact on the lives of the young people who need you the most.

The Guardian UK 300 rank

20 out of 300

ThoughtWorks

Careers website

www.thoughtworks.com/careers/jobs

More about us

ThoughtWorks is a global software company and community of passionate, purpose-led individuals. We think disruptively to deliver technology to address our clients' toughest challenges, all while seeking to revolutionize the IT industry and create positive social change.

Our services fall into software delivery, products and consulting, but we prefer to talk about ideas, opportunities and how we can help. Our clients include well-known household names, large government organisations, forward thinking retailers and anything in-between.

TeachFirst

The facts

Organisation's locations: Various locations across England and Wales

Number of graduate vacancies per year overall: 1,750

Sectors:

- P Public service, charity and social work
- T Teaching and education

ThoughtWorks*

The facts

Organisation's locations: In the UK - London, Manchester. Offices globally.

Number of graduate vacancies per year overall: 35+

Sectors:

I IT and technology

TPP



Careers website www.tpp-uk.com/careers

More about us

TPP is a leading IT company, dedicated to delivering innovative healthcare software through our four products; SystmOne, SystmOnline, SystmInsight and SystmConnect. We are known for our outstanding achievements across the NHS, with over 5,000 organisations across the country using SystmOne. These include GP practices, hospitals, mental health trusts, and social care services.

The facts

Organisation's locations: Horsforth, Leeds

Number of graduate vacancies per year overall: 50+

Sector:

IT and technology

Virgin Media

Careers website virg.in/graduates

More about us

Virgin Media is part of Liberty Global, the world's largest international TV and broadband company. Liberty Global connects 22 million customers through operations in 11 countries across Europe subscribing to 46 million TV, broadband Internet and telephony services. Virgin Media launched the world's first virtual mobile network, and we are one of the largest fixed home phone providers in the UK and Ireland.

The Guardian UK 300 rank





The facts

Organisation's locations: Hook, Hammersmith, Manchester, Birmingham, Bradford, Reading, Dublin, with opportunities for international rotations

Number of graduate vacancies per year overall: 60+

Sectors:



28

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